

Bring a defensible psychosocial compliance layer *to your book.*

For insurers, OEMs, brokers and WHS consultants advising safety-critical Australian employers. Embed it, resell it, or refer it. The clinical governance underneath is the same.

THREE PARTNERSHIP MODELS

01

Embed

Build Simpatico into your own platform or policy product via a defined integration. Your surface, our compliance layer beneath it.

YOU BRING

- The client surface and relationship
- Integration scope and roadmap fit

WE BRING

- Platform, APIs and deployment support
- Clinical governance and evidence layer

02

Resell

Take Simpatico to market under your commercial model, with partner margins and co-branded materials.

YOU BRING

- Go-to-market and commercial ownership
- First-line client engagement

WE BRING

- Partner margin and co-branded collateral
- Enablement, onboarding and support

03

Refer

Introduce clients and earn a referral fee. We handle deployment; you strengthen the relationship.

YOU BRING

- The introduction and context
- Ongoing advisory relationship

WE BRING

- Deployment, delivery and account care
- A referral fee on conversion

FOR INSURERS • THE CLAIMS ARGUMENT

Risk you can see gets addressed before it becomes a claim.

A workforce engaging at 5–6× the rate of a traditional EAP surfaces psychosocial risk while it's still manageable, before it escalates into a psychological injury claim that runs three times longer than a physical one.

For an insurer, that's claims-exposure reduction across the book, while giving insureds a genuine compliance solution rather than another wellbeing perk.

5–6× the engagement of a traditional EAP

Earlier signal Risk visible at check-in, not at claim lodgement

Documented mitigation Evidence insureds can bring to renewal

Book-level view De-identified risk trends across a portfolio

Engagement figures: observed in Simpatico's 2026 Australian pilot cohorts (9,500+ support conversations, 94% satisfaction). Claim duration: Safe Work Australia / Monash.

CLINICAL GOVERNANCE

Led by a clinical psychologist, with release sign-off on the platform.

ASSISTIVE, NOT CLINICAL

Guides and signposts. Never diagnoses or determines compliance.

DE-IDENTIFIED

Aggregated reporting only, with minimum cohort thresholds.

SOVEREIGN-HOSTED

Microsoft Azure, onshore in Australia, encrypted in transit and at rest.

Let's talk about which model fits *your book.*

A partnership conversation covers the commercial model, the integration or referral path, and what your clients would actually see. Around 30 minutes.

Book a Partnership Conversation

simpaticoteams.com